

Fixed Costs effective through December 31 2009

Company:
.....
..... Date:

Authorized Signature: _____

APPENDIX C: VENDOR PRICE SHEET

ALABAMA DEPARTMENT OF HUMAN RESOURCES REQUEST FOR PROPOSALS SACWIS IMPLEMENTATION PRICE SHEET TEMPLATE

PART I

Fixed costs effective through December 31, 2009	
Company:	Date:
Authorized Signature:	
Project Task	Total Fixed Cost
Task 1 – Project Coordination and Communication	
1.1: Project Initiation	
1.2: Conduct Ongoing Project Management	
1.3: Maintain Project Communications	
Task 2 – Requirements Determination	
2.1: Existing Requirements Validation *	
2.2: Base System Gap Analysis (If Applicable) *	
2.3: Develop Application Strategy *	
Task 3 – System Architecture and Design	
3.1: Database Architecture and Administration	
3.2: Application/Software Architecture *	
3.3: Infrastructure Architecture	
3.4: Security Architecture *	
3.5: Detailed System Design *	
Task 4 – Code and Unit Test	
4.1: Prepare Development Environment	
4.2: Implement Development Standards and Processes	
4.3: Partition, Develop, and Unit Test Subsystem *	
4.4: Prepare System Documentation *	
4.5: Update Disaster Recovery Plan	
Task 5 – Data Conversion And Interfaces	
5.1: Analyze Data Conversion Requirements (Review State Results)	
5.2: Develop Conversion Strategy	
5.3 Design And Conduct Data Extraction	
5.4 Design Interfaces And Coordinate With Partner Systems	
5.5: Develop And Test Interfaces	

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Company:	Date:
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Project Task	Total Fixed Cost
Task 6 – Integration, Load, and Acceptance Testing	
6.1: Prepare For Testing	
6.2: Conduct System Integration Test *	
6.3: Conduct Load / Performance Test *	
6.4: Conduct Pre-Acceptance Test *	
6.5: Conduct Acceptance Test (State-Led) *	
6.6: Certify The System As Ready For Pilot *	
Task 7 – Documentation, Training, & Cultural Change Management	
7.1: Develop Training *	
7.2: Create/Modify User Documentation And On-Line Help *	
7.3: Deliver End-User Training *	
7.4: Technical Documentation And Training *	
7.5: State-Led Cultural Change Management	
Task 8 – Pilot Test And Implementation	
8.1: Plan Pilot Test	
8.2: Transition Preparation	
8.3: Establish Help Desk	
8.4: Conduct Pilot Test *	
8.5: Prepare For General Rollout	
8.6: Implementation *	
Task 9 – Support And Maintain New System	
9.1: Warranty	
9.2: System Maintenance	
9.3: System Modifications	
9.4: SACWIS Review Preparation	
Total Project Cost	

* For marked Sub Tasks, costing must be provided at the General System and subsystem level, with these elements rolling up to the Total Fixed Cost for the Sub Task. For those Sub Tasks not marked, a single Total Fixed Cost must be provided. Use a separate Price Sheet for each subsystem as necessary.

**ALABAMA DEPARTMENT OF HUMAN RESOURCES
REQUEST FOR PROPOSALS
SACWIS IMPLEMENTATION 2006
PRICE SHEET TEMPLATE**

Part II

Company Name	Authorized by:
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Manufacturer's Name, Model, Version, etc.	Initial Cost	Annual Maintenance Cost
Hardware (List the cost of all hardware components separately):		
Software (Include DBMS, Development Tools, Licenses, etc. Also List the cost of software license(s) per # of user's/license, and designate if it is a site or seat license.):		

Total Estimated Hardware and Software Cost:		
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Note: Per State of Alabama law, the State must purchase any required hardware and software independently of this SACWIS fixed cost proposal process.

Fixed Hourly Rates effective through December 31 2009

Company:
.....
..... Date:

Authorized Signature: _____

**ALABAMA DEPARTMENT OF HUMAN RESOURCES
REQUEST FOR PROPOSALS
SACWIS IMPLEMENTATION 2006
PRICE SHEET TEMPLATE**

Part III

Project Fixed Hourly Rates¹

Job Title	Fixed Hourly Rate
Engagement Manager	\$
Project Manager	\$
Business Analyst	\$
Technical Architect	\$
Database Architect	\$
Developer (Java)	\$
Developer (.Net)	\$
QA Tester	\$
Application Maintenance Technician	\$
Conversion Manager	\$
Conversion Business Analyst	\$
Conversion Programmer	\$
Help Desk Technician	\$
Other ² :	\$
	\$

¹ These rates will be used for the duration of the project in determination of any price modifications

² List any other positions included in Vendor Project Staffing Proposal but not enumerated here.

Fixed Hourly Rates effective through December 31 2009

Company:
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..... Date:

Authorized Signature: _____

**ALABAMA DEPARTMENT OF HUMAN RESOURCES
REQUEST FOR PROPOSALS
SACWIS IMPLEMENTATION
PRICE SHEET TEMPLATE**

PART IV

SUMMARY

Fixed costs effective through December 31, 2009	
Company:	Date:
Authorized Signature:	
Project Task FIX TO REFLECT NEW NUMBERS	Total Fixed Cost
Task 1 – Ongoing Project Coordination and Communication	
Task 2 – Requirements Determination	
Task 3 – System Architecture and Design	
Task 4 – Code and Unit Test	
Task 5 – Data Conversion and Interfaces	
Task 6 – Integration and Acceptance Testing	
Task 7 – Documentation, Training, & Cultural Change Management	
Task 8 – Pilot Test and Implementation	
Task 9 – Support and Maintain New System	
Total Project Cost (A):	

Other Related Costs	Estimated Cost
Total Initial Hardware and Software Cost (B):	
Estimated Annual Hardware and Software Maintenance Cost (C):	

TOTAL COST = (A + B + C) TO BE USED IN COST PROPOSAL EVALUATION

(PER SECTION 7.1.3 OF THIS RFP): _____